

# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(The figures have not been audited)

|  | Individual Financial<br>Quarter Ended |                      | Cumulative<br>Quarter | Ended                |  |
|--|---------------------------------------|----------------------|-----------------------|----------------------|--|
|  | 31.03.2017<br>RM'000                  | 31.03.2016<br>RM'000 | 31.03.2017<br>RM'000  | 31.03.2016<br>RM'000 |  |
| Revenue  | 66,860                                | 69,887               | 149,548               | 141,982              |  |
| Results from operating activities  | 7,555                                 | 1,116                | 21,805                | 7,075                |  |
| Finance costs<br>Finance income  | (498)<br>34                           | (538)<br>22          | (1,075)<br>76         | (860)<br>42          |  |
| Net finance costs  | (464)                                 | (516)                | (999)                 | (818)                |  |
| Share of gain / (loss) of equity-<br>accounted joint venture,<br>net of tax  | 210                                   | (40)                 | 325                   | (86)                 |  |
| Profit before tax  | 7,301                                 | 560                  | 21,131                | 6,171                |  |
| Tax expense  | (1,871)                               | (358)                | (5,249)               | (1,674)              |  |
| Profit for the period  | 5,430                                 | 202                  | 15,882                | 4,497                |  |
| Other comprehensive income,<br>net of tax<br>Foreign currency translation<br>differences for foreign<br>operations | 169                                   | (302)                | 352                   | (406)                |  |
| Total other comprehensive<br>income / (expense) for the<br>period  | 169                                   | (302)                | 352                   | (406)                |  |
| Total comprehensive income /<br>(expense) for the period   | 5,599                                 | (100)                | 16,234                | 4,091                |  |



# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued)

(The figures have not been audited)

|   | Individual<br>Quarter |                      | Cumulative<br>Quarter |                      |
|---|-----------------------|----------------------|-----------------------|----------------------|
|   | 31.03.2017<br>RM'000  | 31.03.2016<br>RM'000 | 31.03.2017<br>RM'000  | 31.03.2016<br>RM'000 |
| Profit attributable to:                     |                       |                      |                       |                      |
| Owners of the Company                       | 5,485                 | 216                  | 15,910                | 4,458                |
| Non-controlling interests                   | (55)                  | (14)                 | (28)                  | 39                   |
| -   | 5,430                 | 202                  | 15,882                | 4,497                |
| Total comprehensive income attributable to: |                       |                      |                       |                      |
| Owners of the Company                       | 5,636                 | (56)                 | 16,226                | 4,092                |
| Non-controlling interests                   | (37)                  | (44)                 | 8                     | (1)                  |
| -   | 5,599                 | (100)                | 16,234                | 4,091                |
| Earnings per share:                         |                       |                      |                       |                      |
| - Basic (sen)                               | 4.22                  | 0.17                 | 12.24                 | 3.43                 |
| - Diluted (sen)                             | N/A                   | N/A                  | N/A                   | N/A                  |

(The unaudited Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2016 and the accompanying explanatory notes attached to the interim financial statements.)



### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(The figures have not been audited)

| Note                          | (Unaudited)<br>31.03.2017<br>RM'000 | (Audited)<br>30.09.2016<br>RM'000 |
|-------------------------------|-------------------------------------|-----------------------------------|
| ASSETS                        |                                     |                                   |
| Non-current assets            | []                                  |                                   |
| Property, plant and equipment | 24,152                              | 24,643                            |
| Intangible assets             | 2,772                               | 2,936                             |
| Investment properties         | 1,456                               | 1,469                             |
| Investment in joint venture   | 602                                 | 277                               |
| Other investments             | 10                                  | 10                                |
| Deferred tax assets           | 3,353                               | 3,343                             |
| Total non-current assets      | 32,345                              | 32,678                            |
| Current assets                |                                     |                                   |
| Inventories                   | 46,691                              | 51,157                            |
| Trade and other receivables   | 127,117                             | 126,470                           |
| Deposits and prepayments      | 6,204                               | 4,294                             |
| Derivative financial assets   | 729                                 | 28                                |
| Current tax assets            | 649                                 | 735                               |
| Cash and cash equivalents     | 23,867                              | 36,421                            |
| Total current assets          | 205,257                             | 219,105                           |
| TOTAL ASSETS                  | 237,602                             | 251,783                           |

### EQUITY AND LIABILITIES

### Equity

| Share capital<br>Reserves                          | 65,000<br>90,704 | 65,000<br>77,078 |
|--|------------------|------------------|
| Total equity attributable to owners of the Company | 155,704          | 142,078          |
| Non-controlling interests                          | 1,468            | 1,460            |
| TOTAL EQUITY                                       | 157,172          | 143,538          |



### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

(The figures have not been audited)

|   | Note  | (Unaudited)<br>31.03.2017<br>RM'000 | (Audited)<br>30.09.2016<br>RM'000       |
|---|-------|-------------------------------------|---|
| EQUITY AND LIABILITIES (continued)  | Tiote |                                     |   |
| Non-current liabilities   |       | ]                                   |   |
| Loans and borrowings<br>Deferred tax liabilities  | B7    | 7,949<br>430                        | 8,622<br>144                            |
| Total non-current liabilities   |       | 8,379                               | 8,766                                   |
| Current liabilities   |       | []                                  | []                                      |
| Loans and borrowings<br>Deferred income<br>Provision for warranties<br>Trade and other payables<br>Derivative financial liabilities | B7    | 19,287<br>2,090<br>98<br>50,576     | 34,084<br>5,372<br>124<br>58,985<br>914 |
| Total current liabilities   |       | 72,051                              | 99,479                                  |
| TOTAL LIABILITIES   |       | 80,430                              | 108,245                                 |
| TOTAL EQUITY AND LIABILITIES  |       | 237,602                             | 251,783                                 |
| Net assets per share attributable to equity holders of the Company (RM)   |       | 1.21                                | 1.10                                    |

(The unaudited Condensed Consolidated Statements of Financial Position should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2016 and the accompanying explanatory notes attached to the interim financial statements.)



### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(The figures have not been audited)

|  | <> Attributable to owners of the Company> <> Distributable |                            |                              |                                  |                               |                 |  |                           |
|--|--|----------------------------|------------------------------|----------------------------------|-------------------------------|-----------------|--|---------------------------|
| <u>6 Months Period Ended</u><br><u>31 March 2017</u> | Share<br>Capital<br>RM'000                                 | Share<br>Premium<br>RM'000 | Treasury<br>Shares<br>RM'000 | Translation<br>Reserve<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000 | Non-Controlling<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
| At 1 October 2016                                    | 65,000   | 4,302                      | (5)                          | 961                              | 71,820                        | 142,078         | 1,460                                  | 143,538                   |
| Total comprehensive income for the period            | -  | -                          | -                            | 316                              | 15,910                        | 16,226          | 8                                      | 16,234                    |
| Dividend to owners of the Company                    | -  | -                          | -                            | -                                | (2,600)                       | (2,600)         | -                                      | (2,600)                   |
| At 31 March 2017                                     | 65,000   | 4,302                      | (5)                          | 1,277                            | 85,130                        | 155,704         | 1,468                                  | 157,172                   |
| <u>6 Months Period Ended</u><br><u>31 March 2016</u> |  |                            |                              |                                  |                               |                 |  |                           |
| At 1 October 2015                                    | 65,000   | 4,302                      | (2)                          | 1,082                            | 61,379                        | 131,761         | 625                                    | 132,386                   |
| Total comprehensive income for the period            | -  | -                          | -                            | (366)                            | 4,458                         | 4,092           | (1)                                    | 4,091                     |
| Acquisition of subsidiary company                    | -  | -                          | -                            | -                                | -                             | -               | 256                                    | 256                       |
| Dividend to owners of the Company                    | -  | -                          | -                            | -                                | (2,600)                       | (2,600)         | -                                      | (2,600)                   |
| Share buy-back                                       | -  | -                          | (1)                          | -                                | -                             | (1)             | -                                      | (1)                       |
| At 31 March 2016                                     | 65,000   | 4,302                      | (3)                          | 716                              | 63,237                        | 133,252         | 880                                    | 134,132                   |

(The unaudited Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2016 and the accompanying explanatory notes attached to the interim financial statements.)



### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(The figures have not been audited)

|  | 6 Months Po<br>31.03.2017<br>RM'000 | eriod Ended<br>31.03.2016<br>RM'000 |
|--|-------------------------------------|-------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                                 |                                     |                                     |
| Profit before tax  | 21,131                              | 6,171                               |
| Adjustments for:   |                                     |                                     |
| Amortisation of investment properties                                | 13                                  | 13                                  |
| Amortisation of development costs                                    | 165                                 | 188                                 |
| Allowance for / (Reversal of) foreseeable losses                     | 152                                 | (341)                               |
| (Reversal of) / Allowance for warranties                             | (22)                                | 45                                  |
| Warranties claimed   | (4)                                 | (11)                                |
| Depreciation of property, plant and equipment                        | 956                                 | 926                                 |
| Gain on disposal of property, plant and equipment                    | -                                   | (92)                                |
| Fair value (gain) / loss on forward exchange contracts, net          | (1,614)                             | 16,332                              |
| Finance costs  | 1,075                               | 860                                 |
| Finance income   | (76)                                | (42)                                |
| Share of (gain) / loss of equity-accounted joint venture, net of tax | (325)                               | 87                                  |
| Unrealised foreign exchange gain                                     | (428)                               | (182)                               |
| Operating profit before changes in working capital                   | 21,023                              | 23,954                              |
| Changes in working capital:  |                                     |                                     |
| Inventories  | 4,523                               | (4,120)                             |
| Trade and other receivables, deposits and prepayments                | (2,555)                             | (39,888)                            |
| Trade and other payables and deferred income                         | (11,491)                            | (1,933)                             |
| Cash generated from / (used in) operations                           | 11,500                              | (21,987)                            |
| Income taxes paid  | (4,894)                             | (2,513)                             |
| Interest paid  | (515)                               | (147)                               |
| Interest received  | 76                                  | 42                                  |
| Net cash generated from / (used in) operating activities             | 6,167                               | (24,605)                            |
| CASH FLOWS FROM INVESTING ACTIVITIES                                 |                                     |                                     |
| Proceeds from disposal of property, plant and equipment              | 1                                   | 174                                 |
| Purchase of property, plant and equipment                            | (454)                               | (1,096)                             |
| Net cash used in investing activities                                | (453)                               | (922)                               |



### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

(The figures have not been audited)

|   | 6 Months Po<br>31.03.2017<br>RM'000 | eriod Ended<br>31.03.2016<br>RM'000 |
|---|-------------------------------------|-------------------------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES  |                                     |                                     |
| Dividend paid to owners of the Company  | (2,600)                             | (2,600)                             |
| Share buy-back  | -                                   | (1)                                 |
| Proceeds from loans and borrowings  | -                                   | 24,212                              |
| Repayment of loans and borrowings   | (13,756)                            | (538)                               |
| Repayment of finance lease liabilities  | (186)                               | (79)                                |
| Interest paid   | (560)                               | (713)                               |
| Net cash (used in) / generated from financing activities                      | (17,102)                            | 20,281                              |
| Net decrease in cash and cash equivalents                                     | (11,388)                            | (5,246)                             |
| Foreign exchange differences on cash held                                     | 368                                 | (289)                               |
| Cash and cash equivalents at beginning of the financial period                | 33,792                              | 29,475                              |
| Cash and cash equivalents at end of the financial period                      | 22,772                              | 23,940                              |
| Cash and cash equivalents included in the statements of cash flows comprise:- |                                     |                                     |
| Deposit   | 1,300                               | 1,000                               |
| Cash and bank balances  | 21,212                              | 17,822                              |
| Liquid investments  | 1,355                               | 8,631                               |
| Bank overdrafts   | (1,095)                             | (3,513)                             |
|   | 22,772                              | 23,940                              |

(The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial year ended 30 September 2016 and the accompanying explanatory notes attached to the interim financial statements.)



### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134")

#### A1. Basis of Preparation

The unaudited interim financial statements for the period ended 31 March 2017, have been prepared in accordance with MFRS 134, *Interim Financial Reporting* issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The unaudited interim financial statements should be read in conjunction with the annual audited financial statements of the Group for the financial year ended 30 September 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 30 September 2016.

The accounting policies applied by the Group in these interim financial statements are consistent with the audited financial statement for the financial year ended 30 September 2016.

At the date of issuance of this unaudited interim financial statements, the MFRSs, amendments to MFRSs and IC Interpretation have been issued by MASB but not yet effective are as listed below:

|   | FRSs, Interpretations and Amendments to MFRSs and IC terpretation  | Effective for annual<br>periods beginning on<br>or after |
|---|--|--|
| - | Amendments to MFRS 12, Disclosure of Interests in Other Entities (Annual Improvements to MFRS Standards 2014 - 2016 Cycle)                           | 1 January 2017   |
| - | Amendments to MFRS 107, Statement of Cash Flows – Disclosure<br>Initiative   | 1 January 2017   |
| - | Amendments to MFRS 112, Income Taxes – Recognition of Deferred<br>Tax Assets for Unrealised Losses   | 1 January 2017   |
| - | MFRS 9, Financial Instruments (2014)   | 1 January 2018   |
| - | MFRS 15, Revenue from Contracts with Customers   | 1 January 2018   |
| - | Clarifications to MFRS 15, Revenue from Contracts with Customers   | 1 January 2018   |
| - | IC Interpretation 22, Foreign Currency Transactions and Advance Consideration  | 1 January 2018   |
| - | Amendments to MFRS 1, First-time Adoption of Malaysian Financial<br>Reporting Standards (Annual Improvements to MFRS Standards 2014 -<br>2016 Cycle) | 1 January 2018   |



### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

### A1. Basis of Preparation (Cont'd)

| MFRSs, Interpretations and Amendments to MFRSs and IC<br>Interpretation  | Effective for annual<br>periods beginning on<br>or after |
|--|--|
| - Amendments to MFRS 2, Share-based Payment – Classification and Measurement of Share-based Payment Transactions   | 1 January 2018   |
| - Amendments to MFRS 4, Insurance Contracts – Applying MFRS 9<br>Financial Instruments with MFRS 4 Insurance Contracts   | 1 January 2018   |
| - Amendments to MFRS 128, Investments in Associates and Joint<br>Ventures (Annual Improvements to MFRS Standards 2014 - 2016<br>Cycle)   | 1 January 2018   |
| - Amendments to MFRS 140, Investment Property – Transfers of<br>Investment Property  | 1 January 2018   |
| - MFRS 16, Leases  | 1 January 2019   |
| - Amendments to MFRS 10, Consolidated Financial Statements and<br>MFRS 128, Investments in Associates and Joint Ventures - Sale or<br>Contribution of Assets between an Investor and its Associate or Joint<br>Venture | Yet to be confirmed                                      |

### A2. Auditors' Report on Preceding Annual Financial Statements

There was no qualification in the audit report of the preceding annual financial statements.

### A3. Seasonality or Cyclical Factors

Save for certain business activities which are project based, our Group does not experience any material seasonality.

### A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

During the current financial quarter under review, there were no items or events that arose, which affected assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.



### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

### A5. Nature and Amount of Changes in Estimates

There were no material changes in estimates during the financial quarter under review.

### A6. Debts and Securities

There were no issuances, cancellations, repurchases and repayments of debt and equity securities for the current financial quarter under review.

#### Details of treasury shares held:-

|  | No. of<br>Shares | Amount<br>RM |  |
|--|------------------|--------------|--|
| Balance as at 1 October 2016 / 31 March 2017 | 4,000            | 5,050        |  |

### A7. Dividends Paid and Distributed

During the quarter under review, no dividend was declared and paid.

### A8. Segmental Information

Segmental information in respect of the Group's business activities for the financial year to date ended 31 March 2017.

|                            | Revenue<br>RM'000 | Profit before Tax<br>RM'000 |
|----------------------------|-------------------|-----------------------------|
| Marketing and Distribution | 43,599            | 5,444                       |
| Manufacturing              | 84,365            | 12,441                      |
| Services                   | 21,584            | 3,246                       |
| Reportable segment         | 149,548           | 21,131                      |

### A9. Subsequent Material Event

There was no material event subsequent to the end of current financial quarter that has not been reflected in the financial statements.



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

### A10. Changes in the Composition of the Group

There were no changes in the composition of the Group during the financial quarter under review.

### A11. Capital Commitments

Outstanding commitments in respects of capital expenditure for the Group at reporting date not provided for in the financial statements are:

|  | <b>RM'000</b> |
|--|---------------|
| Balance purchase consideration on acquisition of property, plant and equipment | 698           |

### A12. Changes in Contingent Liabilities

Corporate guarantee given by the Company to secure banking facilities granted to subsidiaries:

|                                  | <b>RM'000</b> |
|----------------------------------|---------------|
| At 1 October 2016                | 149,350       |
| Increase in borrowing facilities | 35,000        |
| At 31 March 2017                 | 184,350       |

Performance guarantee given by subsidiaries for performance of contracts issued to third parties:

|                   | RM'000 |
|-------------------|--------|
| At 1 October 2016 | 9,396  |
| Addition          | 2,214  |
| At 31 March 2017  | 11,610 |



#### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### A13. **Significant Related Party Transactions**

The Group has the following significant transactions with the related parties during the financial quarter under review:

| <b>Company</b><br>Boilermech Sdn Bhd<br>("Boilermech")   | <b>Relationship</b><br>A company in which a directer<br>also the Non-Independent No<br>Resources Berhad ("EITA").  |                           |                      |
|--|--|---------------------------|----------------------|
| CTL Automation Sdn Bhd<br>("CTL")  | A company in which two (2) shareholders are the brother an Director, Mr. Lim Joo Swee res  | nd sister-in-law of       |                      |
| Platinum Group   | A group of companies in w<br>shareholder is the brother-in-la<br>Lee Peng Sian.  |                           |                      |
| QL Endau Marine Products Sdn<br>Bhd ("QLEMP")  | A company in which a director also the Non-Independent Non-  |                           |                      |
| Sigriner Automation (MFG) Sdn<br>Bhd ("Sigriner")  | A 50% joint venture company of EITA-Schneider (Mfg) Sdn<br>Bhd ("ESM") in which two (2) of the directors are the<br>Executive Directors of EITA, the holding company of ESM. |                           | ectors are the       |
|  |  | Cumulative F<br>Quarter E |                      |
|  |  | 31.03.2017<br>RM'000      | 31.03.2016<br>RM'000 |
| Boilermech Sdn Bhd ("Boilerme<br>- Sales of electrical equip   |  | 102                       | 86                   |
| CTL Automation Sdn Bhd ("CT<br>- Repairs and purchase of   |  | (210)                     | (76)                 |
| <u>Platinum Group</u><br>- Sales of power equipment, supply, install, testing<br>and commissioning of electrical work and<br>equipment and maintenance of elevator 214 175 |  |                           | 175                  |
| <u>QL Endau Marine Products Sdn</u><br>- Sales of electrical equip   |  | 4                         | 246                  |
| Sigriner Automation (MFG) Sdr<br>- Sales of elevator con<br>provision of management<br>- Purchase of elevator con  | trollers and components,<br>nt services and rental   | 77<br>(3,341)             | 298                  |



### **B1.** Review of Performance for the Current Financial Quarter and Financial Year To-Date

|   | Individual Financial<br>Quarter Ended |                      | %       | Cumulative Financial<br>% Quarter Ended |                      |         |
|---|---------------------------------------|----------------------|---------|---|----------------------|---------|
|   | 31.03.2017<br>RM'000                  | 31.03.2016<br>RM'000 | change  | 31.03.2017<br>RM'000                    | 31.03.2016<br>RM'000 | change  |
| <b>Revenue</b><br>Marketing and                             |                                       |                      |         |   |                      |         |
| Distribution  | 21,967                                | 23,058               | (4.7%)  | 43,599                                  | 49,886               | (12.6%) |
| Manufacturing   | 35,111                                | 42,012               | (16.4%) | 84,365                                  | 80,417               | 4.9%    |
| Services  | 9,782                                 | 4,817                | 103.1%  | 21,584                                  | 11,679               | 84.8%   |
| Total   | 66,860                                | 69,887               | (4.3%)  | 149,548                                 | 141,982              | 5.3%    |
| <b>Profit before</b><br><b>Tax ("PBT")</b><br>Marketing and |                                       |                      |         |   |                      |         |
| Distribution  | 3,048                                 | 1,849                | 64.8%   | 5,444                                   | 4,925                | 10.5%   |
| Manufacturing   | 2,988                                 | (1,907)              | 256.7%  | 12,441                                  | (1,407)              | 984.2%  |
| Services  | 1,265                                 | 618                  | 104.7%  | 3,246                                   | 2,653                | 22.4%   |
| Total   | 7,301                                 | 560                  | 1203.8% | 21,131                                  | 6,171                | 242.4%  |

The total revenue of the Group for the current quarter decreased by RM3.0 million or 4.3% as compared to the preceding year corresponding quarter mainly due to lower revenue from Marketing and Distribution and Manufacturing segments.

Cumulatively, the Group revenue increased by RM7.6 million or 5.3% as compared to the preceding corresponding period contributed by Manufacturing and Services segments.

The total PBT of the Group for the current quarter increased by RM6.7 million or 1203.8%. The main reason was the Group recorded a lower unrealised foreign exchange loss on fair value valuation of the forward exchange contracts in the current quarter compared to the preceding year corresponding quarter.

Cumulatively, the Group PBT increased by RM15.0 million or 242.4% due to higher revenue and lower unrealised foreign exchange loss on fair value valuation.

(i) <u>Marketing and Distribution Segment</u>

Current quarter revenue decreased by RM1.1 million or 4.7% mainly due to lower demand for electrical and electronics ("E&E") components. Cumulative revenue decreased by RM6.3 million or 12.6% for the same reason.

Current quarter PBT increased by RM1.2 million or 64.8% despite lower revenue recorded mainly due to reversal of provision for obsolete stock and unrealised foreign exchange gain on fair value valuation.

Cumulative PBT increased by RM0.5 million or 10.5% for the same reason.



#### Review of Performance for the Current Financial Quarter and Financial Year To-Date **B1**. (Cont'd)

(ii) Manufacturing Segment Current quarter revenue decreased by RM6.9 million or 16.4% mainly due to lower execution of elevator projects. Cumulative revenue increased by RM3.9 million or 4.9% mainly contributed by higher revenue from Busduct.

Current quarter PBT increased by RM4.9 million or 256.7% mainly due to lower unrealised foreign exchange loss on fair value valuation.

Cumulative PBT increased by RM13.8 million or 984.2% for the same reason.

(iii) Service Segment

Current quarter revenue increased by RM5.0 million or 103.1% mainly due to higher execution of Transmission Sub-Station projects and higher revenue from elevator maintenance contract and repair sales.

Cumulative revenue increased by RM9.9 million or 84.8% for the same reason.

Current quarter PBT increased by RM0.65 million or 104.7% corresponding with the increased revenue.

Cumulative PBT increased by RM0.6 million or 22.4% for the same reason.

#### **B2**. **Review of Current Financial Quarter Performance against Preceding Quarter**

|                            | Individual Financial<br>Quarter Ended |                      | %       |
|----------------------------|---------------------------------------|----------------------|---------|
|                            | 31.03.2017<br>RM'000                  | 31.12.2016<br>RM'000 | change  |
| Revenue                    |                                       |                      |         |
| Marketing and Distribution | 21,967                                | 21,632               | 1.5%    |
| Manufacturing              | 35,111                                | 49,254               | (28.7%) |
| Services                   | 9,782                                 | 11,802               | (17.1%) |
| Total                      | 66,860                                | 82,688               | (19.1%) |
| Profit before Tax ("PBT")  |                                       |                      |         |
| Marketing and Distribution | 3,048                                 | 2,396                | 27.2%   |
| Manufacturing              | 2,988                                 | 9,453                | (68.4%) |
| Services                   | 1,265                                 | 1,981                | (36.1%) |
| Total                      | 7,301                                 | 13,830               | (47.2%) |



### **B2.** Review of Current Financial Quarter Performance against Preceding Quarter (Cont'd)

The total revenue of the Group for the current quarter decreased by RM15.8 million or 19.1% against preceding quarter mainly due to lower revenue from Manufacturing and Services segments.

The total PBT of the Group for the current quarter decreased by RM6.5 million or 47.2% mainly due to the lower revenue and unrealised foreign exchange loss on fair value valuation.

(i) <u>Marketing and Distribution Segment</u> Revenue increased by RM0.3 million or 1.5% due to higher demand for E&E components.

Current quarter PBT increased by RM0.7 million or 27.2% mainly due to higher revenue and reversal of provision for obsolete stock.

(ii) <u>Manufacturing Segment</u>

Current quarter revenue decreased by RM14.1 million or 28.7% mainly due to lower execution of elevator project and lower revenue from Busduct.

Current quarter PBT decreased by RM6.5 million or 68.4% mainly due to the lower revenue recorded and unrealised foreign exchange loss on fair value valuation of the forward exchange contracts.

(iii) Services Segment

Current quarter revenue decreased by RM2.0 million or 17.1% mainly due to lower execution of Transmission Sub-Station projects.

Current quarter PBT decreased by RM0.7 million or 36.1% mainly due to lower revenue and higher operating costs.

### **B3.** Commentary on Prospects

The business environment of the Group remains challenging. Nevertheless, with the current order book and ongoing projects in hand, barring any unforeseen circumstances, the Board of Directors ("the Board") of the Company is cautiously optimistic on the Group's performance. The Board will continue to review its business strategy to strengthen operational efficiency and strive to deliver satisfactory results for this reporting financial year.

### **B4. Profit Forecast**

Profit forecast was not provided.



### **B5.** Tax Expense

|  | Individual<br>Financial<br>Quarter Ended<br>31.03.2017<br>RM'000 | Cumulative<br>Financial<br>Quarter Ended<br>31.03.2017<br>RM'000 |
|--|--|--|
| Current tax expense  |  |  |
| Malaysia - current period                                    | 2,119  | 4,964  |
| - prior period   | 114  | 114  |
| Overseas - current period                                    | 31   | 57   |
| Double tax deduction   | (66)   | (128)  |
| Total current tax recognised in profit or loss               | 2,198  | 5,007  |
| Deferred tax expense   |  |  |
| Origination and reversal of temporary differences            | (329)  | 358  |
| Under / (Over) provision in prior year                       | 3  | (116)  |
| Tax benefits arising from previously unrecognised tax losses | (1)  | -  |
| Total deferred tax recognised in profit or loss              | (327)  | 242  |
| Total tax expense  | 1,871  | 5,249  |

### **B6.** Status of Corporate Proposals Announced

### (a) Status of Corporate Proposal Announced but Not Completed

There were no corporate proposals announced but not completed as at the date of this report.

(b) Utilisation of Proceeds Raised From Corporate Exercise

The Initial Public Offering ("IPO") consisted of 23.0 million new ordinary shares of RM0.50 each ("EITA shares") and offer for sale of 17.0 million EITA shares at an issue price of RM0.76. The IPO raised proceeds of RM17.48 million for the Company ("IPO Proceeds").



**Intended Time** 

# B. EXPLANATORY NOTES AS PER MAIN MARKET LISTING REQUIREMENTS (APPENDIX 9B) (continued)

#### B6. Status of Corporate Proposals Announced (Cont'd)

As at 31 March 2017, the status of utilisation of proceeds is as follow:

|       | Description of<br>Utilisation                         | Proposed<br>Utilisation<br>RM'000 | Actual<br>Utilisation<br>RM'000 | Re-<br>allocation<br>RM'000 | Balance<br>RM'000 | Frame for<br>Utilisation upon<br>listing on 9 April<br>2012 |
|-------|---|-----------------------------------|---------------------------------|-----------------------------|-------------------|---|
| (i)   | Expansion and<br>improvements of<br>manufacturing and |                                   |                                 |                             |                   |   |
|       | business facilities                                   | 8,851                             | (4,790)                         | -                           | 4,061*            | Within 72 months  |
| (ii)  | Expansion in R&D                                      | 3,750                             | (1,450)                         | -                           | 2,300*            | Within 72 months  |
| (iii) | Working capital                                       | 2,079                             | (2,127)                         | 48                          | -                 | Within 12 months  |
| (iv)  | Estimated listing expenses                            | 2,800                             | (2,752)                         | (48)                        | -                 | Immediate   |
|       | l Public Issue<br>Proceeds                            | 17,480                            | (11,119)                        | -                           | 6,361             | -   |

### Note:

<sup>\*</sup> On 7 March 2014, the Board had resolved to approve the extension of time for the utilisation of the remaining IPO proceeds for the expansion and improvements of manufacturing and business facilities and the expansion in research & development until 9 April 2016. However the said proceeds was not fully utilised for the intended purpose within the extended time frame.

On 8 March 2016, the Board had resolved to further extend the time frame for the utilisation of the remaining IPO proceeds for another 24 months until 9 April 2018.

The main reason for the revision of time is due to the delayed delivery of the vacant possession of the land purchased for the purpose of the expansion of the elevators manufacturing facility of the Group.

### **B7.** Group Borrowings

|                           | As at      | As at      |
|---------------------------|------------|------------|
|                           | 31.03.2017 | 31.03.2016 |
| Non-current               | RM'000     | RM'000     |
| Finance lease liabilities | 830        | 621        |
| Term loan – secured       | 7,119      | 8,091      |
|                           | 7,949      | 8,712      |



#### **B7.** Group Borrowings (Cont'd)

| Cramont                       | As at<br>31.03.2017 | As at<br>31.03.2016 |
|-------------------------------|---------------------|---------------------|
| Current                       | RM'000              | RM'000              |
| Finance lease liabilities     | 367                 | 244                 |
| Term loan – secured           | 961                 | 906                 |
| Bill payable – unsecured      | 14,364              | 27,290              |
| Revolving credits – unsecured | 2,500               | -                   |
| Bank overdrafts – unsecured   | 1,095               | 3,513               |
|                               | 19,287              | 31,953              |
|                               |                     |                     |
| Total group borrowing         | 27,236              | 40,665              |

### **B8.** Change in Material Litigations

There were no outstanding material litigations as at the date of this report.

### **B9. Proposed Dividend**

The Board of Directors has declared a first interim dividend of 2.00 sen per ordinary share, tax exempt under single-tier tax system amounting to RM2.6 million in respect of the financial year ending 30 September 2017, payable on 26 July 2017, to all shareholders whose names appear on the Record of Depositors on 30 June 2017.

A Depositor shall qualify for entitlement only in respect of:

- (a) Securities transferred to the Depositor's Securities Account before 4.00 p.m. on 30 June 2017, in respect of ordinary transfer; and
- (b) Securities bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

A final dividend in respect of the financial year ended 30 September 2016 of 2.0 sen per ordinary share under the single tier system amounting to RM2.6 million was approved in the Company's Annual General Meeting held on 27 February 2017. The dividend was paid to the shareholders of the Company on 30 March 2017.



### **B10.** Earnings per Ordinary Share

#### (a) Basic earnings per ordinary share ("EPS")

The calculation of EPS was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares in issue during the financial period calculated as follows:

|  | Individual Financial<br>Quarter Ended |            | Year-to-date<br>Ended |            |
|--|---------------------------------------|------------|-----------------------|------------|
|  | 31.03.2017                            | 31.03.2016 | 31.03.2017            | 31.03.2016 |
| Profit for the period attributable to owners (RM'000)      | 5,485                                 | 216        | 15,910                | 4,458      |
| Weighted average number of ordinary shares in issue ('000) | 130,000                               | 130,000    | 130,000               | 130,000    |
| Basic EPS (sen)  | 4.22                                  | 0.17       | 12.24                 | 3.43       |

### (b) Diluted EPS

The Group did not issue any financial instruments, convertible securities and / or other contracts that may entitle its holders to new ordinary shares and therefore dilute its basic earnings per share.

#### **B11.** Financial Instruments

Outstanding derivatives as at 31 March 2017 is as follow:

|  | Contract /<br>Notional Value<br>RM'000 | Fair Value<br>Through Profit<br>or Loss<br>RM'000 |
|--|--|---|
| <b>Type of derivatives</b><br>Less than 1 year:- |  |   |
| Forward exchange contract                        | 56,153                                 | 729   |

There are no changes to policies related to financial instruments since last financial year.



### **B12.** Realised and Unrealised Retained Earnings

|  | As at<br>31.03.2017<br>RM'000 | As at<br>31.12.2016<br>RM'000 |
|--|-------------------------------|-------------------------------|
| Total retained profits of the Company and its subsidiaries:                                      |                               |                               |
| - realised   | 88,727                        | 86,020                        |
| - unrealised   | 2,767                         | 2,965                         |
|  | 91,494                        | 88,985                        |
| Total share of retained profits / (accumulated losses) of joint venture:                         |                               |                               |
| - realised   | 114                           | (95)                          |
| - unrealised   | (12)                          | (13)                          |
|  | 91,596                        | 88,877                        |
| Less: Consolidation adjustments<br>The retained earnings as per condensed consolidated financial | (6,466)                       | (6,632)                       |
| statements   | 85,130                        | 82,245                        |

## **B13.** Notes to Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income

|  | Individual Financial<br>Quarter Ended |                      | Year-to-date<br>Ended |                      |
|--|---------------------------------------|----------------------|-----------------------|----------------------|
|  | 31.03.2017<br>RM'000                  | 31.03.2016<br>RM'000 | 31.03.2017<br>RM'000  | 31.03.2016<br>RM'000 |
| Profit for the period is arrived after charging / (crediting): |                                       |                      |                       |                      |
| Reversal of diminution in value of                             |                                       |                      |                       |                      |
| other investment   | (4)                                   | (1)                  | (3)                   | (6)                  |
| Depreciation and amortisation                                  | 539                                   | 541                  | 1,134                 | 1,127                |
| Provision for / (Reversal of)                                  |                                       |                      |                       |                      |
| allowance for doubtful debts                                   | 560                                   | (559)                | 1,153                 | (574)                |
| Inventories written down to net                                |                                       |                      |                       |                      |
| realisable value   | (69)                                  | 248                  | 490                   | 299                  |
| Gain on disposal of property,                                  |                                       |                      |                       |                      |
| plant and equipment  | -                                     | (88)                 | -                     | (92)                 |
| Foreign exchange gain, net                                     | (805)                                 | (2,909)              | (234)                 | (6,152)              |
| (Reversal of) / Allowance for                                  | (000)                                 | (_,,,,))             | ()                    | (0,102)              |
| foreseeable loss   | (63)                                  | (425)                | 152                   | (341)                |
| Fair value changes on forward                                  | (05)                                  | (123)                | 152                   | (311)                |
| exchange contracts   | 850                                   | 9,673                | (1,614)               | 16,332               |
| (Reversal of) / Provision for                                  | 050                                   | ),075                | (1,01+)               | 10,332               |
| warranties   | (10)                                  | 12                   | (22)                  | 45                   |
| warranues  | (10)                                  | 12                   | (22)                  | 45                   |
|  | 20                                    |                      |                       |                      |



### **B14.** Authority for Issue

The interim financial statements were authorised for issue by the Board in accordance with a resolution of the Directors dated 24 May 2017.